# Regular Monthly Board Meeting of ALSA BOD Meeting Minutes: October 10, 2007

The regular monthly ALSA BOD Meeting was called to order by President, Wally Baker, at 7:33 PM EST.

**BOD Members Present:** 

Wally Baker - President

Ken Fenley – Vice President

Marilyn Nenni - Secretary

Lora Crawford - Board Member

Julie Heggie – Board Member

Larry Lewellyn - Board Member

Kay Sharpnack – Board Member

Others Present:

Cheryl Ryberg – ALSA Administrative Manager

Wayne Rankin – Treasurer (only present through Treasurer's report and Office report)

### **Proceedings:**

Next BOD Meeting is scheduled Thursday, October 25<sup>th</sup>, at 7:30 a.m. in Lincoln, NE, at the time of the Grand National Show.

#### **Approval of Minutes:**

Minutes of September 12, 2007:

Kay moved to approve the BOD minutes of Sept. 12, 2007. Ken seconded. Motion carried. Minutes of July 31, 2007:

Minutes not submitted to the BOD for approval yet. Larry is still working on them.

#### TREASURER'S REPORT: Wayne Rankin

I have added a comparative balance sheet to show you last year on the 5<sup>th</sup> as compared to this year. If questions, call or email please. Please understand some of the accounts have changed location since 2006.

#### ALSA BALANCE SHEET As of September 30,2007

ASSETS	
CURRENT ASSETS	
CHECKING/SAVINGS	
ALSA CHECKING	17,540.51
ALSA MONEY MARKET ACCOUNT	20,054.78
ALSA CAP 1 INVESTMENT ACCOUNT	82,162.88
ALSA MEMORIAL YOUTH SCHOLARSHIP	13,018.64
ALSA LINDA PIERCE MEMORIAL FUND	5,004.98
TOTAL CHECKING/SAVINGS	137,781.79
TOTAL CURRENT ASSETS	137,781.79

TOTAL ASSETS	137,781.79 ======		
LIABILITIES & EQUITY EQUITY ASSET FUNDS TOTAL EQUITY	137,781.79 137,781.79		
TOTAL LIABILITIES & EQUITY	137,781.79		

# ALSA Balance Sheet Previous Year Comparison As of October 5, 2007

	Oct 5, 07	Oct 5, 06 \$ 0	Change % C	<u>Change</u>
ASSETS				
Current Assets				
Checking/Savings				
ALSA Cap 1 Investment Account	82,162.88	1,027.93	81,13495	7,893.0%
ALSA Checking	10,457.11	-5,126.19	15,583.30	304.0%
<b>ALSA Investment</b>	0.00	97,877.48	-97,877.48	-100.0%
ALSA Linda Pierce Memorial Fund	5,004.98	42.11	4, 962.87 1	1,785.5%
ALSA Memorial Youth Scholarship	13,018.64	109.54	12,909.10 1	1,784.8%
ALSA Money Market Account	54.78	0.00	54.78	100.0%
Tony Rollin's Scholarship Fund	0.00	11,658.22	-11,658.22	-100.0%
Total Checking/Savings	110,698.39	105,589.09	5,109.30	4.8%
	· <u>·</u>			
<b>Total Current Assets</b>	110,698.39	105,589.09	5,109.30	4.8%
TOTAL ASSETS	<u>110,698.39</u>	105,589.09	<u>5,109.30</u>	4.8%
LIABILITIES & EQUITY Equity				
Funds Balance	110,698.39	105,589.09	5,109.30	4.8%
Total Equity	110,698.39	105,589.09		
TOTAL LIABILITIES & EQUITY	110,698.39	105,589.09		

# **ALSA OFFICE REPORT:** Cheryl Ryberg

Monthly Statistics:	July	August	October
2008 ALSA Sanctioned Shows	2	2	9
2007 ALSA Sanctioned Shows	144	151	152
Animals Entered into ALSA Shows	8,217	10,817	17,380
Animals Recorded in 2007	388	453	627
Animals Transferred in 2007	39	55	84
Animal Research Fees	\$50	\$100	\$100
Memberships	1,140	1,201	1,226
Youth Memberships	405	582	586

The office has been spending considerably more time this year on the phone and emails with members wanting to know if they have qualified for National and Regional. This is due to the fact that they are not posted on the website as office has not received many of the shows at the deadline of Regional and Nationals.

The office requests that the Show Management as well as National and Regional Committees look into how to make the transition from qualifying to attending more comfortable for our members.

Cheryl Ryberg Administrative Manager

#### **Office Topics:**

1. Member Letter: 9/25/07 Letter of concern regarding the ongoing problem of not being able to have her website linked from the ALSA Website after she has paid for this service.

Discussion: Cheryl reported that this problem has now been corrected and there is a correct link to the member's website.

2. Website Data Back-Up to ALSA President:

Wayne Rankin reintroduced the discussion of an off site storage of a backup of the ALSA database and reported it was actually illegal to not store data of an organization off site. The ALSA attorney also advised that there was no security law, as previously stated, that prohibited the Office Manager from sending youth database information in a backup as long as information was kept within the organization.

<u>Discussion:</u> It was discussed that it is in the Office Manager's contract to provide a backup of all ALSA data to the ALSA President on a quarterly basis. Contract reads, "Tape backup files and send quarterly to Treasurer or President." Cheryl stated that with as much change in the office data daily, a quarterly backup would not be completely efficient and also that the backup would not be able to be accessed without the proper program. Kay made a motion to have a backup of the database and the program to run it sent quarterly to the ALSA President to be put into a Safety Deposit Box. Ken seconded the motion. Motion approved unanimously. Wally will see the attorney about a contract for the ALSA President with regards to the protection of the data and program.

3. Member Re. Youth Member Annual High Point Standings - Letter: 9-18-07

<u>Discussion:</u> Marilyn had a question regarding how youth member's annual high points had been tallied. Cheryl reported the error had been corrected and the youth and family had been contacted.

4. ALSA Ambassador Proposal See Promotion Committee Report

#### **OLD BUSINESS:**

1. Youth Animal Variance Petition for Nationals – 9-19-07

Animal that youth qualified with was sold. Youth is in 4-H and did not own the animal. Petition to the BOD to use a different animal for the Grand National Show was not received as rules were interpreted by the Office as follows.

Discussion: Cheryl reported no petition is necessary in that the rules in the ALSA Handbook refer only to Performance classes and a youth may use any animal of choice for Showmanship classes as awards are not presented to the animal. References from the Handbook state: p. 117, G.; p. 31, E, 9;p. 34, D, 6; "Youth must compete in the Regional(National) Championship with the same llama or alpaca that was used in the qualifying show. In the case of the animal being sold or dying, the youth can petition the ALSA Board of Directors to use a substitute animal."

- p. 110, C, 2; "Points will be awarded to each ALSA Youth Member in any qualified Youth class.
- p. 71, Section 5; "No ALSA points will be awarded to the animal as it is the handler who is being judged.
- p. 109; Section 2; B; 3; "Animals will not accumulate Awards in the Youth division. The Youth accumulate the Awards."

This issue is being sent to the Youth Committee to review for the new Handbook.

2. Former Publications Chair request for Aug. 8, 2007 meeting BOD minutes correction.

<u>Discussion:</u> Previous Chair had concern with the Aug. 8 minutes from the Publications Committee reporting that articles had not been received by the new Chair. At the time of the August BOD meeting, the articles had been sent to the new Chair but not yet received. Corrections to the Aug. 8 minutes are not necessary.

3. Handbook:

<u>Discussion:</u> Larry requested that a copy of the new Handbook be put on a CD and sent to BOD members to proof before printing. Proofing will be done by at least 3 people before printing.

#### **COMMITTEE REPORTS:**

<u>Alpaca Committee</u>: (liaison: Kay Sharpnack)

Chair – Mary Reed

No Report

**Education Show Clinic Committee:** (liaison: Lora)

Chair: This committee still does not have a Chair or members.

**Election Committee:** (liaison: Wally)

Chair - Lougene Baird

No Report

**Ethics Committee:** (liaison: Julie)

Chair – Cindy Ruckman

<u>Discussion:</u> The procedures for the new grievance policy will be sent to the Protest Committee to format for the Handbook.

Fiber Committee: (liaison: Julie)

Chair - June Black

1. Completed planning, and management of the 2007 ALSA Grand National Fleece Show. Both shorn llama and shorn alpaca fleece were included in the show. Volunteers include, but are not limited to, the following: Kay Sharpnack: Ribbon Designer; Lee Ann King and June Black: co-superintending; Judy Ross: responsible for our sponsor donation campaign; Susanne Smithers and Karen Kinyon: fleece judges; Geri Rutledge: Facilities Manager; Mitzi Ross and Eunice Cernohlavek: Show Clerks. There

- will likely be others who stop by and help out at the show. The GN Fleece Show is taking pretty much all our time until the paperwork is sent to the ALSA Office after the show. It will be a great show!
- 2. Updating llama fleece show forms. When finished these will be submitted to the ALSA office for posting on the ALSA web site.
- 3. The recently updated ALSA Llama Fleece Judging Clinic Manual still needs a couple of updates. These will be completed after the ALSA Grand National Fleece Show is over, as there is not time for anything else now. When completed it will be sent to all ALSA Llama Fleece Judges and Apprentices.
- 4. Answered questions from the general membership.
- 5. To do: Establish a plan for a Continuing Education point system for fleece judges to stay current.

<u>Discussion:</u> Current handbook items were discussed. The Board Liaisons to the Judge's Committee and the Fiber Committee will continue to work with their respective committee chairs on topics of mutual concern.

#### Finance and Budget Committee: (liaison: Kay)

Chair - Craig Swindler

Nothing new to report.

#### **Grand National Committee:** (liaison: Kay)

Chair - Norris Berg

Grand National Committee Report for October 2007

- 1. The Grand National Committee (GNC) is currently finalizing all the activities for the 2007 show. There are no known problem areas.
- 2. Several new activities have been planned for both youth and adults. The 2007 show logo is being featured on many items for all exhibitors to take home as a memory of the 10th Grand National. Many of the premiums will be increased this year due to the number of generous Gold, Silver, Special, Association and Farm Sponsors. Please check the Grand National Show on the ALSA website and thank them.
- 3. The Lancaster Event Center is currently updating their facilities. Exhibitors this year will note most of Barn II has added a great deal of concrete. By show time in 2008, the facility will double in size.
- 4. Although Regionals and the National Show are very close, the concern of data entry of all exhibitors in order to meet the deadlines for the show program, building stalls, etc will be met. Thanks to Sharon Carrier the Clerk and Greg and Debbie Shellabarger who do all the stalling assignments. Early entries and many phone calls indicate a real interest in the show. The GNC, at this time, feels the entry numbers will be as good as those in the past.
- 5. With the vendor area once again full, the National Fleece Show and the support of Association sponsor booths plus added youth activities both barns will be busy with various activities both new and old time favorites.

We look forward to a fun filled weekend. See you in Lincoln!!!!

**Handbook Committee:** (liaison: Larry)

Chair - Helen Feick

Once, all of the changes are in, and there will be no more changes to them, we should be able to get the book out in 8 to 10 weeks. But remember, Nationals are coming up and someone or more than one...will want to change something as happened last year. Everything will be ready to go to the committee within 3 to 4 weeks after I receive all of the changes. The hardest part will be for us to do or update the existing index. And, the biggest thing to remember that the holidays are coming up and this committee is no different than the rest...we would like to spend time with our families, too!

Also, would you mind suggesting to Wally that someone put together a "chapter" for the rules for the special needs classes, if we are going to have those classes...we need to have them in the handbook for everyone to see and use. I was asked about rules for the special needs classes ...searched everywhere...called Cheryl and all she had was the entry form or rather the form for the parents to sign. Hope this helps you some....and good luck in the next meeting...you'll need it!!!!!

<u>Discussion:</u> Because this is an optional class and rules may be altered, a Special Needs section will not be included in the new Handbook.

Judges Committee: (liaison: Lora)

Chair – Lavona Fercho

Date: October 3, 2007

- 1. The following active Judges are approved Instructors of Llama Halter, Youth and Performance Clinics. \*Lora Crawford, \*Lavona Fercho, \*Judie Mosier, \*Cathie Kindler, \*Terry Duespohl, Ray Howard, Hank Kaufman, Penny Davidson. Assistants are \*Danielle Wagoner, \*Gayle Woodsum. Llama Fleece, Karen Kinyon, Susie Smithers. Assistants are Cindy Ruckman, Fran Soukup. Alpaca Halter, \*Mary Reed, \*Lavona Fercho Assistants are \*Deb Yeagle, Phil Switzer. (\* denotes new PowerPoint and Manual Instruction)
- 2. The Committee requests Board approval for the re-certification of Mary Reed and Lavona Fercho as Alpaca Fleece Judges omitted from the recommendations after Instructing the Alpaca Fleece Clinic, March 9, 10, 11th 2007 clinic in Lindsay, Ohio.
- 3. The Committee recommends Board approval for the following, as a result of the Beginning and Advanced Llama Fleece Clinic in Galloway, OH. Recertifyed as Llama Fleece Judge: Joy Bishop-Forshey, Deb Yeagle, Ali Soukup, Maryan Baker, Lavona Fercho. Llama Fleece Apprentices: Lori Mason, Dianne Salzer, Pauline Funk, Cindy Perdun, Isabella Markle, Judy Ross and Lisa Blidar.
- 4. The Committee requests the upgrade of Allan Davis **to** Level II Llama Halter Youth and Performance Judge from level I, based on the CEC report he submitted.
- 5. The Committee requests the re-certification of the following judges based on information they have supplied in their CEC reports for three years. Fran Soukup re-certified as Llama Fleece Judge. Lavona Fercho re-certified as Llama Halter, Youth and Performance Judge, and Alpaca Halter Judge.
- 6. The Judges' Committee has just received a new brass Judges pin from the ALSA office, which will be introduced at the Judges Meeting at the Nationals, as well as the Judges Staying in Touch email site, to elicit names of all Judges who have not received a brass Judges pin. The Judges' Committee congratulations all Judges for this achievement, and the brass pin should honor their accomplishment and status in becoming an ALSA Judge. Pins will be mailed out directly from the ALSA office.

7. Updates or changes to the Approved Judges List on the ALSA website will be submitted monthly, following approval after each BOD meeting.

Larry made a motion to accept the requests of the Judge's Committee's report. Kay seconded. Motion carried unanimously.

#### ALSA Judges Committee Rule Changes (tabled): Refer August 6, 2007 report

Kay will re-send the BOD the Judge's Committee Handbook rule changes.

#### **Membership Committee:** (liaison: Marilyn)

Chair - Pam Jensen

All of recipients for the Special Recognition Awards (Grunt awards) are now determined. The items for the gift baskets are collected or will be delivered to the membership chair at the Grand Nationals. Looks like lots of very nice things.

We are still gathering information as to what the membership feels is priority in attempting to make ALSA a more membership friendly association. Several prime points will be set out in more detail once the complete listing is received by the membership chair.

Requests for the ALSA promotional booklets are still being received. Perhaps some thought should be given to collecting more recent photos and definitely to get some alpaca people to send photos for a reprinting of this booklet. Lots of good comments have been received.

<u>Discussion:</u> Marilyn will check on the ALSA promotion booklets that are being prepared for reprinting. Report at the next meeting.

#### Nomination Committee: – (liaison: Lora)

Chair – Deb Garvin Lougene Baird – Chair, Elections Committee

As chairs of the Nomination Committee and Election Committee we would like to propose a change in the nomination procedure. As you were informed by Trish, the Nominations committee cannot function effectively under the current system. The Nominations Committee must know whether the potential candidates contacted followed through with obtaining Petitions and how many candidates are on the ballot.

The suggestion can be implemented by simply changing one word in Section 6 of the by-laws regarding the election process to read "All members *excluding* those solicited by the nominating committee must be nominated...."

This change would allow the Nominating Committee to submit a complete slate of candidates who have been contacted and have verified they are willing to run for the BOD to the Elections Committee. It would also hold open the opportunity for anyone else to run as long as they obtain the 5 needed signatures.

Since this change cannot take effect until the membership votes on the by-law change, we also recommend that until the change in procedures happens, the Election Committee keep in contact with the Nomination Committee regarding which potential candidates have received the required 5 Petitions. In return, the Nomination Committee will provide the Election Committee with the names of all persons who have agreed to run, so the Election Committee may effectively monitor Petition submissions.

<u>Discussion:</u> After consideration and discussion, Ken moved and Larry seconded to not accept this recommendation. Votes: 4 ayes, 1 nay, 1 abstain. Motion carried. To not complicate the process, all candidates we will continue to go through the petition process.

#### **Performance Committee:** (liaison: Wally)

Chair - Melanie McMurray

No Report

#### **Policy & Planning Committee:** (liaison - Larry)

Chair - Jerry Miller

No Report

#### **Promotion Committee:** (liaison - Ken )

Chair - Mandy Gerken

Discussion: The 2007 National FFA Convention will be held in Indianapolis the same weekend as the National Show. As there was last year, a promotional booth with llamas, headed up by Barb Baker, will be at the FFA Convention.

Committee Chair is working on finding new members for this committee.

Cheryl has volunteered to head up the Ambassador Program that she proposed in Sept. She will look to the Promotion Committee for help and support.

#### **Protest Committee:** (liaison – Ken)

Chair - Jim Nenni

Discussion: A more detailed protest procedure has been submitted for approval and is being formatted for the Handbook. Impending protest #10, has been withdrawn by the protestor.

#### **Publications Committee:** (liaison – Larry)

Chair: Deb Gaskill

After completing the fall issue, things have been very quiet for the Publications Committee. Here is what we've been working on for October:

- We completed the Autumn 2007 issue right on deadline.
- I finally heard from Writer's Digest regarding the use of freelance writers. I will be completing that and submitting it to my committee following the Grand Nationals. There is no charge for the listing and the committee needs to discuss whether or not it will generate articles for us. Payment for the writer would be in extra copies.

Discussion: Comparable bids have been submitted for the printing of Showring for 2008-2009 and will be discussed at the October 25 meeting.

#### **Regional Committee:** (liaison – Kay)

Chair - Betty Moe

Regional Chair Report: 10-3-07

1. The quote from Wilkins Livestock Insurers for the eight Regional Shows this year is \$4,888.08. That amount divided by the 15 days of Regional Shows covered is \$325.87 per day. Each Region except the Southwestern Region has 2 days for their events. The Southwestern Region in conjunction with the Harvest

Fair has 3 days. The amounts are \$641.74 each for the seven Regions and the Southwestern Region's three days is \$977.61.

- 2. The new Regional Chair, Glen Pfefferkorn, will be getting event quotes from other companies for next year's Regional Shows. He and I both feel strongly that our shows can be insured for less money.
- 3. The first Regional Show to have occurred by this writing is the Rocky Mountain Regional. I understand it was a success but Jeff has not sent me his financial and statistical reports yet.
- 4. I have instructed all my Regional Superintendents to fully fill out their financial and statistical report forms I provided them, then I will forward them and all the rest of my Regional information on to Glen.

Discussion: Insurance quote from local companies are being investigated for more affordable rates.

#### **Show Management Committee:** – (liaison – Marilyn)

Chair – Carol Ann Tallmon

No Report.

#### **Website Committee:** (liaison – Wally)

Chair – Randy Anderson

Randy Anderson was approved as Website Committee Chair by email vote 9-27-07.

After gathering some opinions from the group, we feel that the proposal set forth from Marilyn would be of greater negative impact than positive. Although her proposal is viable and is not a bad idea, we believe that it would ultimately create a larger scope of work and lead to more issues with the overall website operations. As you know, we are currently reviewing the current website operations and are working on developing a plan which encompasses strategic plans as well as tactical plans to improve the overall environment. We believe that these plans will identify ways to solve many if not all of the issues Marilyn has identified and will place them in context of a larger strategic plan to grow, improve, and scale ALSA's technical operations. Although we truly feel Marilyn's pain, we believe that her recommendation should not be implemented at this time. Steve Katzakian

<u>Discussion:</u> Kay proposed that we do proceed with Marilyn's volunteer offer to keep the website updated on a regular basis at least during the interim until the new Website Committee Chair can work with the committee and the Committee has some approved plans to move on. Wally proposed that time was needed for the new Chair to work with the Website Committee. Marilyn's offer to work with the website was turned down.

Marilyn asked that the Website Committee review the technical aspect of the current database and present criteria to the new Handbook to reflect that purpose.

## **Youth Committee:** (liaison – Julie)

Chair - Barb Harris

#### ALSA Youth Committee Report:

Over the summer the youth committee has discussed several ideas and comments that have come our way. The following are items which we have reached a consensus on.

• Creating additional levels of recognition beyond Ultimate – The feeling of the committee is that this would be a never-ending situation. It was agreed that youth who have obtained their

Ultimate Award may consider showing their animal in Open or Advanced for further challenges.

<u>Discussion:</u> This is a reply to a proposal from a senior youth member requesting another level of recognition beyond the Ultimate since many youth obtain the Ultimate award in their Intermediate years of showing. The purpose was in order to "encourage youth to aim even higher in their achievements". The proposal, possibly called Supreme or Gold, would include 10 1<sup>st</sup> places in Showmanship, 10 1<sup>st</sup> places in Obstacle, 5 1<sup>st</sup> places in PR, 5 1<sup>st</sup> places in Pack, and 5 1<sup>st</sup> places in Youth Judging. Julie made a motion to accept the Youth Committee's recommendation to not accept the proposal for a higher level of youth achievement. Larry seconded. Ayes, 5. Nay, 1 Motion carried to not accept the achievement proposal.

 Abolishing the Top Ten classifications – Most were of the feeling that these designations have served their original purpose. Many youth still are excited about receiving the designation but it does tend to favor areas of the country where more shows are held. Phasing out these designations in favor of more recognition for Superiors and Ultimate awards would recognize more youth from different areas of the country.

<u>Discussion:</u> Marilyn stated that the Top Ten Awards were very exciting to many youth and that abolishing these awards would leave recognition for only 1<sup>st</sup> placings in the ALSA Youth Award Program. Points would be eliminated and not everyone can obtain a first place.

Julie made a motion to follow the Youth Committee's recommendations, Larry seconded. Vote: Ayes, 3; Nays 3; Tie Breaker vote – Aye. The Top Ten Annual Youth Awards will be discontinued.

• Awards for Superiors and Ultimates – The committee agrees that it would be nice to award youth who obtain their Superior or Ultimate with something in addition to a certificate. Suggestions were medals, belt buckles, trophies or ribbons. Possibly a medal for Superiors and a belt buckle for Ultimate. Gold Mountain Mining does beautiful trophy buckles and they even have a design with a llama.

<u>Discussion:</u> This proposal will be sent back to the Youth Committee for some specific recommendations and costs.

• Placing the Youth portion of the handbook online only – At this time the committee feels that the Youth section should remain in the handbook.

<u>Discussion:</u> The Committee's recommendation was accepted and the Youth portion of the Handbook will remain in the Handbook as well as online.

• Youth Dues – We received a proposal for offering a choice of youth dues that would be good for the entire time frame of a youth's eligibility. Much like a Lifetime membership. The committee likes this idea. At this time after researching other breed associations youth lifetime dues the suggestion would be of \$150 for the entire time a youth is eligible for the youth division. This would be an option available along with the current dues options.

<u>Discussion:</u> Kay proposed that this Lifetime Membership proposal should go to the Finance & Budget Committee and to the Treasurer for review. It will be reviewed and returned to the BOD.

• Grand and Reserve recognition – It is the feeling of the committee that we should be encouraging youth to show. For ALSA to recognize youth Grands and Reserves there must be 8 entries in the Obstacle class. We would like to propose that for the youth this requirement be changed to 8 or 9 in the entire age division.

<u>Discussion:</u> Performance Grand & Reserve Champion awards are important to the youth as this award is a qualifier for both Regionals and Nationals. Realizing that class sizes are getting smaller, it was suggested that classes have no minimum requirement in order to recognize Performance Grand and Reserve Champion. Handbook should read, "No minimum number of entries is required in any youth performance class in order to meet the requirements for Performance Grand and Reserve Champion".

Motion: All committee reports not previously approved above are approved as written.

#### **NEW BUSINESS:**

1. 2007 Grand National Show Report: (Wally)

<u>Discussion:</u> Wally requests an "after action" report from all Regional Shows and the Grand National detailing finances, numbers, and overall assessments.

#### 2. Proposal for BOD to Consider:

I spent a very enjoyable dinner meeting with David Barbosa from California. Mr. Barbosa was recently elected to the AOBA Board of Directors. We had a chance to have a worthwhile exchange of ideas and concepts concerning llamas and alpacas and possibly joining forces to benefit both industries.

Mr. Barbosa would like to see a more concerted fiber marketing effort from the alpaca people, such as is being done in the llama industry. He indicated he is quite impressed with the quality of fleece being produced in the silky/super silky area, as well as in our suri fleeces. He indicated that to date the alpaca people have not joined forces in any concerted effort to market their fleece as should be done.

Mr. Barbosa also indicated that he initially had questions concerning alpaca in performance classes, but has changed his mind, as he now sees this as an opportunity to bring younger adults and youth into the show ring and into owning camelids.

There is the further issue in the California area of whether or not camelids are "livestock". Currently they are not classed as livestock in California and are subject to a tax when sold. He is working diligently to convince the alpaca people that camelids are, in deed, livestock, and should be treated as such. He further indicated that the market for people buying alpacas has, thus far, been professional people with no livestock background and they are simply doing this as a tax shelter or a place to buy high/sell low and take a loss to offset other income.

In other words, the alpaca community is, by in large, going through the same type of growing pains the llama community went through in the 90's. He indicated that the llama community has come to realize that camelids are livestock and should be treated as such.

Mr. Barbosa and I discussed the possibility of the llama people, ALSA in particular, and the alpaca people, AOBA, joining forces to allow an exchange of ideas to avoid either organization from having to re-invent the wheel at each step along the way. The llama community could benefit from the marketing ideas of AOBA, and AOBA can benefit from the show venue, fiber aspects and youth programs of ALSA. A win/ win on both sides.

I would propose that ALSA strongly consider this opportunity to further our membership, increase interest in camelids from all sides. I would further propose that from the ALSA side, that the people to meeting with a group from AOBA, be the current President, Wally Baker, a member of the show committee (possibly the chair) and myself as chair of the membership committee and since I have already discussed these matters in a general conversation with Mr. Barbosa. I would suggest that Mr. Barbosa represent AOBA, and also Mr. Wade Gease (an AOBA judge) and one other member from AOBA be a part of the group representing the alpaca people.

Respectfully submitted Pam Jensen – Chair membership committee And very interested llama owner/breeder

<u>Discussion:</u> BOD viewed this as an interesting opportunity. Wally will review this proposal with Membership Chair, Pam Jensen and report at next meeting.

3. ALSA Award System – Show Management Committee

<u>Discussion:</u> Concern from member that ALSA Grand Champions, Champions, and National Grand Champions, etc. are being misrepresented in some advertising. Show Management Committee will be asked to write an article on the ALSA Awards System for Showring.

4. Letters to Members:

<u>Discussion:</u> Acknowledge letter of receipt of member communications as soon as possible and also send communication immediately following completion of issue.

6. Board Member Protocol:

<u>Discussion:</u> Communications should go through the proper channels of the liaison, the committee chair, and the committee members.

7. Action Item List – Recurring issues –annual

Discussion: Please review items and update.

8. Youth member's petition of request to use a different animal at the National due to animal's pregnancy. Request from Sept. 10 meeting.

<u>Discussion:</u> A letter of approval was received from the National Committee. BOD did not have a majority approval vote to allow another vote on this issue. Youth may not use another animal to show at Nationals.

9. Protest

President reported receiving a call from a member regarding Protest #012.

#### **MEMBER LETTERS TO THE BOARD:**

1. Youth Member Letter: 9-7-07 Suggestion for youth awards.

<u>Discussion:</u> Youth Committee will respond to youth member. Discussion is above in Youth Committee.

2. Member Letter: Suggestions for Classic Llama division and recognition.

<u>Discussion:</u> Suggestions will be sent to Show Management Committee for review along with recommendations from the previous Show Management Committee on this subject.

3. Member Letter: 9-7-07 & 10-7-07 Concerning errors in receiving credit for class placings at a double show.

<u>Discussion:</u> Errors were identified and corrected. Letter of concern was sent to member.

**Motion:** Lora moved to adjourn this meeting. Kay seconded. Motion carried. MEETING ADJOURNED at 12:35 a.m. EST

**Amended Minutes Approved:** 10-25-07

Marilyn Nenni Secretary