

Regular Monthly Meeting of ALSA

BOD Meeting Minutes: September 9, 2008

The regular monthly ALSA BOD meeting was called to order by President, Mary Beth McCormick, at 8:08 p.m. EDT.

ROLL CALL:

Members present:

Mary Beth McCormick – President
Kay Sharpnack – Vice President
Marilyn Nenni – Secretary
Wayne Rankin – Treasurer
Julie Heggie – Board Member

Mary Alice Pilbin – Board Member
Cathie Kindler – Board Member
Bob LaMorte – Board Member
Cheryl Ryberg – Office Manager

PROCEEDINGS:

Next Board Meeting: Tuesday, October 7, 2008 at 8:00 PM EST

Approval Of Minutes: August 24, 2008 – approved by email vote.

TREASURER’S REPORT: Wayne Rankin, Treasurer

ALSA

Balance Sheet

As of August 31, 2008

	<u>Aug 31, 08</u>
ASSETS	
Current Assets	
Checking/Savings	
ALSA Cap 1 Investment Account	108,969.21
ALSA CC	7,050.00
ALSA Checking	-17,345.40
ALSA Linda Pierce Memorial Fund	5,173.27
ALSA Memorial Youth Scholarship	11,956.39
Total Checking/Savings	<u>115,803.47</u>
Total Current Assets	<u>115,803.47</u>
TOTAL ASSETS	<u>115,803.47</u>
LIABILITIES & EQUITY	
Equity	
Opening Bal Equity	49,204.42
Retained Earnings	107,921.00
Net Income	-41,321.95
Total Equity	<u>115,803.47</u>
TOTAL LIABILITIES & EQUITY	<u>115,803.47</u>

Please note ALSA checking is negative. Even though checks for Regional shows were printed, they have not been mailed out yet.

Discussion: *The negative checking is due to funds not yet being transferred from the Investment Account to cover the initial outlay of funds for the Regional and National Shows. Monies are going out but no income has been received at this time. This is a normal situation for ALSA at this time of year.*

I received a note from ALSA Accountant, Brian Beerman, today. He is about ready with audit report and has set THE REPORT equal to the ALSA accounting program. Attached is the 2007 income statement and balance sheet as approved by him.

Discussion: *The final 2007 ALSA audit was received from Beerman, Piper & Associates, LLC and has been presented to the BOD for review. It will be posted on the Financial page of the ALSA website.*

OFFICE REPORT: Cheryl Ryberg, Office Manager

MONTHLY STATISTICS 2008 vs. 2007													
	Jan 12	Feb 6	Mar 11	Apr	May 14	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Totals
2008 Sanctioned Shows	?	77	33	13	14	1	12	11	5				
2008 Total Year to Date		77	110	123	137	138	150	161	166				
2007 – Year to Date													161
Animal Entry in Shows	?	?	986	291	2494	1786	1175	1279	458				
2008 Total Year to Date			986	1277	3771	5557	6732	8011	8469				
2007								10962					
Adult Memberships 2008	?	631	237	195		9	13	18	21				
2008 Total Year to Date		631	868	1063	1022	1031	1044	1062	1083				
2007													1,546
Youth Memberships 2008		175	104	112	84	4	20	19	17				
2008 Total Year to Date		175	279	391	475	479	499	518	535				
2007													564
Animal Recording # 2008					142	54	25	29	68				
2008 Total Year to Date	?	?		125	267	321	346	365	433				
2007									546				
2009 Sanctioned Shows			1				1		2				

Hal Koenig one of our show superintendents has chosen to incorporate the Classic Division into his show, 2008 Oregon Flock & Fiber. This is the first of hopefully many.

We will be adding a field to the ALSA Database to accommodate this new division.

I have two suggestions to help make the ALSA Show Association more desirable for our members for the 2009 show season. Although work on the software is very important, I believe that member need strong reasons to attend our sanctioned shows, Regional and ultimately our Grand National. I hope the board will look seriously at these suggestions and add to them to make the ALSA experience a more valuable one.

1. **Broadcast the entire 2009 Grand National Show via the Internet.**
 - a. To save costs on doing this have a sub committee selected to research local educational institutions that may want to participate in doing this as part of their school projects.
 - b. The biggest problem with getting corporate sponsors is the numbers of attendees of the Grand National. If we can tell them that MILLIONS will be viewing our Grand National we have a much better shot at getting corporate sponsors that would in turn help to pay for the internet viewing and much, much more.
 - c. Have sub committee send out press releases that this will be a first on the Internet. The press loves to print something unusual or a first.

Discussion: *This may be a good possibility for the 2009 National Show. This is being sent to the Grand National Committee, the Show Management Committee, and the Promotion Committee for review and input.*

2. **Offer members that have achieved HALTER, PERFORMANCE, GOS, POD Championships a place on the ALSA Website to offer their animal for a private treaty sale.**
 - a. There should be a flat fee, no commissions of \$100.
 - b. There should be a limit to the time for this fee, say 6 mos.
 - c. The Promotion Committee could organize this.

Discussion: *This issue will be sent to Promotion Committee and Website Committee for review and feedback.*

Again, I feel strongly that the ALSA membership likes to wear and purchase items with their logo. There was no loss of income to ALSA with the last web shop. When a new logo is chosen, I hope that the board will choose someone to contract this work.

A Member is making statements on chat lines that reflect that Wayne cleaned up the finances by ordering an audit. I wish to state here for the record that the ALSA Office has been audited every year since 1999.

OFFICE BUSINESS:

1. Monthly Statistics (adult memberships, youth memberships, shows)
2. Office Contract Negotiation 2009

Discussion: *Cheryl responded to the new 2009 contract previously sent to her by the ALSA Board. The contract she returned for negotiation did not respond to the same 2009 contract previously sent to her. President will send Cheryl another copy of ALSA's newly written 2009 contract for Cheryl to clearly note additions or deletions for the BOD's review.*

OLD BUSINESS:

1. BOD Action Item List
2. Database/Show Management Project:

ALSA has communicated the following business level objectives for the proposed Show Management Solution:

- To create a solution that will allow for real-time updates and eliminate the need for emailing and uploading information
- To create a technology solution that will allow ALSA to easily track and manage show calendar, owner, animal, result, point, membership and other Show Management related information without vast technical knowledge
- To create a technology solution that will handle the amount of users and information required by ALSA
- To develop a solution that will provide remote access to submit and view system information based on permission levels
- To work with an experienced and reliable vendor to provide guidance and support the ongoing needs of the solution as required by ALSA
- To have ownership of the final solution
- To create a solution that will help maximize the efficiency of the ALSA business processes and facilitate growth of the organization
- To create a solution that will store all system information in a highly secure environment
- To create a technology solution that ties system functionality and ease of use together to produce a system that will continue to be utilized over time
- To build a powerful solution that will meet the needs of today while remaining scalable to expand in features and functionalities to grow with ALSA's needs

The Show Management Solution will include the following (and more) high-level features:

- Because the solution will be web based, the system can be accessed from any internet connection world-wide with the proper permissions.
- The ability to track and manage all show related information with the system.
- The ability to view a calendar of upcoming shows.
- The ability for a Show Superintendent to create and submit a show online. Once created, the show name will automatically appear in the Show Calendar.
- The ability to add/edit an unlimited number of classes. Once entered within the system, classes will be available for selection during show creation and entering a show. Show entries will be able to be entered online.
- The ability for a Show Superintendent to enter results for a show by the classes. The Show Superintendent will assign the “place” order and all points will be automatically assigned. All results and points will be tracked within the individual animal and owner records as well.
- The ability to track and manage all member related information including contact information, dues, judging, and awards.
- The ability to track dues information including payment amount and date.
- The ability for members to register online.
- The ability to track and manage all animal related information including, but not limited to, name, ALSA number, ILR number, DOB, type, sex, sire, dam, owner information, points, awards, and championships.
- The ability for members to register animals online. The animal will be assigned to a member at the time of creation and owner information will be accessible from the animal record.
- The ability for members to register for shows online. Member will enter membership number and the rest of their information will automatically be populated. When member enters animal ALSA or ILR number, the animal information will automatically be populated.
- The ability to track and manage award related information including all awards, points, and championships.
- The ability to assign awards to a member. All points and awards earned will be viewable from a member record.
- The ability to create a solution that meets the current needs and goals of ALSA while allowing for growth well into the future. ie. the printing of show certificates which will include animal ownership, animal genealogy, animal photos, all ALSA points, awards, and championships; the creation of a storefront; the creation of a lama market where owners may create their own ads for animals, breeding, equipment, or gifts & misc.
- ALSA will be provided full ownership of the final solution once completed and tested. This will allow ALSA to make use of the solution as it sees fit moving forward.

Discussion: *After continued review and discussion by the BOD, Bob made a motion to move forward with the acceptance of the proposal from Open Professional Group to start on the Database/Show Management Project ASAP, sign the agreement, and submit 40% of the cost of the bid. MaryAlice seconded. Roll call vote: Bob, yes; Cathie, yes; Marilyn, yes; Julie, yes; MaryAlice, yes; Kay, yes. Motion carried unanimously.*

3. ALSA Handbook Status (Bob – liaison)

Discussion: *The 15th edition of the ALSA Handbook is now in the hands of the new Handbook Committee and is making progress towards a rapid completion. Various questions have been presented to the BOD for accuracy. Request of approval of alpaca section was to*

re-confirm what had previously been approved by the BOD in 2007 but not entered into the minutes. Additional areas of discussion included: "All qualifying notification is available on the ALSA website." Handbook Committee is instructed to clean up wording in Part E, Regional Championships to reflect new procedures.

Bob will ask the Handbook Committee to get bids on printing quantities of 2,000 and 2,500 and also ascertain what is needed as far as layout work.

4. New Award Certificates (Note: It was voted that new award certificates will be designed to allow to print at a lower cost. Design will now belong to ALSA.) - tabled from July meeting.

Discussion: *A new border design for ALSA certificates was presented by Marilyn. Vote will be taken next week by email.*

5. ALSA Financial Accounts – New Signatures

Discussion: *Treasurer reported that papers have been processed successfully with the bank to reflect the validity of signatures for the current ALSA President, Secretary, and Treasurer.*

6. Scholarship Applications – Selections for 2008 Youth Scholarship have been completed.

Discussion: *President will contact all scholarship applicant's families to inform them of the results of 2008 awarded scholarships. The two winning applicants, along with their parents, will be invited to be the guests of ALSA at the Grand National banquet and awards ceremony.*

7. ALSA Incentives presented at August meeting.

Discussion: *Various items have been put on the Action Item List for follow through and BOD liaisons are submitting to the appropriate committees.*

NEW BUSINESS:

1. Deadline for use of the ILR program.

Discussion: *A decision is not applicable at this time.*

2. Bob made a motion by email that the Grand National Show Clerk use the ALSA program this year at the 2008 Grand Nationals. Kay called for discussion because there is no ALSA program in place at this time.

- a. Message submitted by Cathie:

"After giving this a lot of thought, I would like to use the program that I used last year. I entered all the information on the ILR site about 3 or 4 weeks ago. After entering the information on the site, I wasn't quite sure where everything was going & how all the reports worked. I would like to work with the ILR program for a longer period of time to make sure of how everything works and where all of the information is going. But, I will use whatever program the Board tells me to use. Have a good week. Sharon (Carrier)"

Discussion: *After much discussion, Bob made a motion that Sharon Carrier, clerk for the Grand National Show, be informed that she may use the program that was used in 2007 to clerk the 2008 Grand National Show. Cathie seconded. Roll call vote: Bob, yes; Marilyn, yes; Cathie, yes; MaryAlice, yes; Julie, yes; Kay, no. Motion carried by a majority vote.*

3. Letters & BOD Conduct Issues of BOD Member

Items of expected behavior of BOD members are: Respect, confidentiality, following BOD flow of communications, responsibility of timely responses, opportunity of opinion on all issues, and avoidance of conflict of interest. Threatening and/or slanderous personal emails to other Board Members are not acceptable. (taken from the minutes of 1-16-08)

Discussion: *Conduct of the BOD was again a topic of discussion.*

b. On 9-2-08 a member posted the following on the internet chat line: "They (ILR) also bid on the ALSA contract which evidently the BOD didn't even consider." Question being, where did Member get the information that ILR possibly bid on the ALSA contract? And where did Member get the mis-information that the BOD didn't consider the ILR bid? All discussion on the ALSA contract has been done in BOD Executive Session.

Discussion: *Topics of discussion within the BOD are not to be discussed outside the BOD until the minutes have been approved and posted. This is to assure the correct information is being viewed by all ALSA members.*

4. Request that the "east coast-west coast Nationals" subject be sent to Policy and Planning along with the GNC,s report for their study.

Discussion: *The topic of having both an East Coast & West Coast National Show has been addressed by the National Committee in their report within these minutes. Additionally, this issue is being sent to the Policy & Planning Committee for review.*

5. Request that Marketing be added to the title of the Promotions committee.

Discussion: *Marilyn made a motion to change the name of the Promotion Committee to Promotion & Marketing Committee. Bob seconded. Motion carried unanimously. Chair will review the current Committee description and make necessary recommendations for the Handbook.*

6. Approval of Letter for 2009 ALSA Renewal Membership:

Discussion: *Letter was reviewed. Marilyn will review edits with Membership Committee Chair.*

7. Selecting the Regional Top Five Winners.

- a. *The Top Five are selected from the 8 animals normally standing for Grand & Reserve Champion.*
- b. *The Top Five are selected by bringing back the top five placings from each of the four age divisions – a total of 20 animals.*

Discussion: *The process of selecting the Top Five Winners at the Regional Shows was discussed since apparently there have been two different methods used. Kay made a motion that the Regional Top Five, consisting of Grand Champion, Reserve Grand Champion, and a 3rd, 4th, and 5th placing, be selected by the Judge from the top five placings of each class. Julie seconded. Motion carried unanimously. All show superintendents will be notified of the correct selection procedure for the 2008 Regional Shows.*

8. Independent ALSA Registry

Discussion: *Bob presented "food for thought" for entertaining this issue in the future. Also the possibility of using another Registry that is already in place. Discussion included the possibility of a survey to the membership.*

9. Motion made by Kay on 8-28-08 to Amend Something Previously Adopted:
“I make a motion to Amend Something Previously Adopted. I move to amend the Minutes of 8-12-08, Judge's Committee Report, to replace the name of Mary Wickmam with Margaret Henry per request of Lavona Fercho, Chair.”

Discussion: *Kay made a motion to Amend Something Previously Adopted. The motion was made to amend the minutes of 8-12-08, Judges Committee Report, to delete the name of Mary Wickmam and correct the name to read Margaret Henry. Motion was seconded. Motion carried by a majority vote.*

10. Regional Packet

Discussion: *Regional Committee Chair sent in suggestions for Regional Show Packets.*

11. Additional Bonus' for Regionals & Nationals.

- a. Making all Grands and Reserves count at Regionals even if there are not enough in the divisions?

Discussion: *After discussion of consideration for the participating exhibitors, Kay made a motion that all Grand Champion and Reserve Grand Champion will count for ALSA awards at both the Regional and National Shows regardless of the total number of animals in the division. Marilyn seconded. Motion carried unanimously. This will apply for the 2008 shows.*

- b. Extra points are given at Regionals but nothing extra is given at Nationals. Would an extra bonus at National's too, where the competition is even more difficult, be a nice addition?

Discussion: *Marilyn made a motion that triple points will be awarded to participants at the Grand National Show. Kay seconded. Motion carried unanimously. This will apply for the 2008 Grand National Show.*

12. 2009 Planning Committee

Request to form a 2009 Steering Group Planning Committee for the purpose of reviewing what additional services and benefits ALSA can offer its members.

Discussion: *Request was denied. Standing committees can offer suggestions.*

13. ALSA Annual Report for membership at National Membership Meeting.

Discussion: *Marilyn will work with Cheryl and Promotion Committee on creating an annual report.*

14. Family asking whether 11 yr. old youth may show intact male, over 24 months, at National Show. Family plans on gelding in the fall of 2008.

Handbook states that all sanctioned shows **must** include the specific instruction in their show information as to whether a youth 8 to 12 years of age is permitted to show an intact male over 24 months of age. It is not recommended by ALSA however the final decision lies with Show Management. Regional & National informations do not state any specifications as to this issue.

Part I, Section 5, K (14th edition) reads as follows:

“It is recommended that exhibitors 8 years through 12 years of age not show intact males over 24 months of age, with the choice of acceptance or decline lying with show management and stated in their premium show booklet.”

Discussion: *As stated in the Handbook, this is not recommended, but can be allowed. Note is to be included in Regional and National information on the website.*

15. Thank you & appreciation to all 2008 Show Superintendents.

Discussion: *Bob presented that letters of appreciation will be sent to all show superintendents for their hard work and support of the ALSA organization.*

COMMITTEE REPORTS:

1. Alpaca Committee: (liaison: Kay)

Chair: Mary Reed

The members of the alpaca committee are working on arrangements for alpaca fleece to be judged at the ALSA Grand National. Volunteers are being coordinated. A request for approval of Susie Smithers to serve as the Alpaca Fleece judge has been sent to the Judges committee and the board for approval.

Once the judge is approved and a local coordinator agrees to receive mail in fleece entries, the forms will be ready for posting.

The ALSA Fleece Judging Clinic held August 22-24 was successfully completed. Attendee evaluations are underway and will be finalized to the judges committee in the next two weeks.

The committee made a recommendation that an additional fleece length for Suri yearlings previously shorn be added to the halter rules in its August committee report. It is unclear if this rule addition was approved. If it was not discussed, the committee would like to repeat that request.

The committee would like to recommend that the minimum fleece length for judging alpaca walking fiber be reduced to 2 inches from 3 inches.

Discussion: *Marilyn made a motion to approve the Alpaca Committee's report and recommendation with the exception of the first paragraph which is still awaiting reply from the Judge's Committee. Cathie seconded. Motion carried unanimously.*

2. Education Committee: (liaison: Mary Beth)

Chair: Dawn Moore

No Report

3. Election Committee: (liaison: Cathie)

Chair: Lougene Baird

The Chair is requesting Board approval for Jerry Dunn and Sherry Adamcyk to remain as members of the committee. Their dedication to and knowledge of the election process is key to the operations of the committee. The Committee is currently involved in reviewing the ALSA Bylaws and Standing Rules for all changes needing to be made to clarify and streamline the election process. The Petition to Nominate Form will be revised and submitted to the ALSA Board for placement on the ALSA website at the end of December.

The Committee is submitting a budget projected at \$1.35 per member receiving a ballot. This amount has taken into consideration the cost of this year's election and any increased costs for supplies and printing for the 2009 General Election.

Discussion: *Kay made a motion to accept the report and recommendations as written. Julie seconded. Motion carried unanimously.*

4. Ethics Committee: (liaison: Julie)

Chair: Margaret Henry

At this time the committee has four members. We feel we need at least two more members for a full committee. Hopefully, we will have two names for the BOD to consider by the next meeting. After we get our committee together we will began work on new guidelines.

5. Finance & Budget Committee: (*liaison: Kay*)

Chair: Joe Payne

No Report

6. Grand National Committee: (*liaison: Kay*)

Chair: Norris Berg

August Report: (was submitted in August but not in time to make the BOD agenda and the minutes)

1. Contract for Lancaster Event Center has been finalized and signed.
2. Plans for the show are coming together and will posted to the ALSA web site as soon as possible.
3. The Grand National Committee is in search of a volunteer to fill the role of Gate Keeper – Team Leader. In addition, we are searching for a volunteer to join the performance team. Anyone interested should contact a GNC member for more information on either position.
4. The GNC is always looking for more sponsorships at all levels. Again, contact any GNC member, check the ALSA web site or contact any of the Promotion Committee members.
5. The GNC again requests a change to the current ALSA Handbook, Part B, Section 2, para R2c. Change the word “corporate” to “all.”
6. The 2008 GN show will be held in the remodeled Lancaster Event Center. There will be new stalling locations, new and larger arena, new meeting rooms, food court, etc.
7. The GNC was asked for comments on ALSA members suggestion that the Grand Nationals be split to two locations. The North American for Eastern United States and Estes Park for Western United States. Comments from the GNC included:
 - ALSA member suggested more than 80% of participants supporting the Grand Nationals are West of the Mississippi. That statement is not true. The 2007 Grand National show revealed that 35% of the class entries came from East of the Mississippi and 65% of the entries came from West of the Mississippi (not over 80%).
 - Current location is almost dead center United States.
 - One National is all we need.
 - Neither Louisville or Estes Park is central to the exhibitors in the East or West, neither do the dates.
 - Expenses are a major concern – do we have enough qualified judges or would we use the same judges for both shows.
 - Going to Estes Park the end of October would not be an option.
 - A single National would be the best.
 - Estes Park is not the cheapest place to visit.
 - Canyon road to Estes is not a four lane road.
 - Estes Park has an outdoor arena with stalls separate from the arena.
 - Not in favor of Estes Park.
 - ALSA BOD needs to determine if location is moved how many exhibitors would attend because of the move and just as important is of those who have attended in the past would not attend if location is moved.
 - VERY IMPORTANT – It would take a solid local group/organization of volunteers to assist with putting on a National show in their area. The committee, in charge of the shows, need to know where these volunteers would be coming from.
 - BOTTOM LINE: Earliest possible date would probably 2010. The ALSA BOD needs to collect a great deal of data prior to making this decision.

September Report:

1. August 2008 GNC report to the BOD is attached. With the exception of paragraph 5 of that report the remainder was not in the BOD minutes and it reflected a “No Report” from our committee.
2. The GNC is still searching for volunteers to provide performance classes to the GN show. Ideally, the performance crew brings on a new volunteer each year for a three year period. George Clements, Performance Supt has spent a great deal of time looking for a replacement who rotated off this year and one who can not make it this year due to economic considerations. Plan B has gone into place but we still are in search of volunteers to

fill this key position(s). Thanks to Julie Heggie, ALSA BOD, for assuming the position as Team Leader – Gate Keepers. Please contact her if you'd like to help when you are not showing or your showing has completed. All other major volunteer positions/team leaders have been filled. We are always in need of part time volunteers at the show. Please check with the show staff upon arrival and check in for available openings.

3. Currently sponsorships are down. Anyone who is capable of supporting the show at any of the several levels of sponsorship would be appreciated.
4. The Lancaster Event Cent has remodeled. Expect many new and improved changes as you check in for the 2008 show.
5. There will be a Western style BBQ on Friday night followed by a short awards program and entertainment. A youth program will be held at the same time. Rates for both are reasonable which includes tax, tip and will be held in the new food court area. Saturday night is open and we encourage you spend time with friends and other exhibitors.
6. The GNC was asked to comment on a suggestion from an ALSA member. The suggestion was to hold the Grand National Show every other year. GNC committee comments:
 - I am not in favor of a split show.
 - I would say no to the GN every other year.....exhibitors show all year with the goal of getting to the GN show at the end of the showing season.
 - Who qualifies?.....only those who show during the year of the GN? Would have a significant negative impact on regular ALSA shows during the year in which there was no national show.
 - Changing the format to every other year would diminish the importance of the show and open the door for some other group to step in and fill the void. Many farms look to Nationals as an integral part of their marketing strategy and if ALSA doesn't meet that need they will find someone who does.
 - I think we need to reach out to the Alpaca community and bring them back into the fold. A parallel alpaca show at GN would bring in considerable money for ALSA and at the same time provide a very cost effective venue for the alpaca community. For example, the Lancaster Event Center has increased to 1200 stalls and has added two new arenas.
 - Booking an arena/event center would be a difficult task every two years. Dates/reservations are normally made several years in advance on a yearly basis. It would be extremely difficult to get the same time frame/weekend with a show every other year.
 - Currently the GNC does not support or recommend the suggestion of holding the Grand National Show every other year.

Discussion: Kay made a motion to approve the August Grand National Committee's report as received. Marilyn seconded. Motion carried unanimously. September report was accepted as written.

7. Handbook Committee: (liaison: Bob)

Chair: Wally Baker

I have received all the Handbook Materials from the previous Handbook Committee. Final handbook revision phases are being completed before going to the printer. I am conveying all handbook questions I have through the Board Liaison for Board attention.

For Board approval, I would like to add Melanie McMurry, M.D. and Nelson Leonard to the Handbook Committee.

Every effort is being taken to have the ALSA Handbook available to the membership next month.

Discussion: Section O. , Section 2. Alpaca Fleece was discussed. This section has been previously approved in the minutes of July 12, 2008 and will be included in the new Handbook. New members to the Handbook Committee were approved.

8. Judge's Committee: (liaison: Cathie)

Chair: Lavona Fercho

On the strength of Maryan Bakers attendance of both Beginning and Advanced llama fleece Judge's clinics, an alpaca fleece judges clinic, apprenticeships, certification, fleece shows judged and mentoring with llama fleece apprentice judges, the Judges' Committee would like to recommend her advancement to Senior Llama Fleece Judge.

2. On the strength of qualifying marks at the August 22, 23, 24th Alpaca Fleece Judges Clinic in Ohio, we are requesting Deb Yeagle and Susie Smithers be re-certified, with clinic, as Senior Alpaca Fleece Judges.
3. On the strength of qualifying marks at the August 22, 23, 24th Alpaca Fleece Judges Clinic in Ohio, the Judges' Committee is requesting approval of Bonnie Van Meter, Mary Jo Miller, Beth Myers, and Joy Bishop-Forshey as alpaca fleece judge apprentices.
4. In the August Judges' Committee Report, two names were forwarded with recommendation to advance from ALSA Level to Senior Judge. The names were Mary Wickman and Bill Feick. Bill Feick was correct, however the Judges Committee approved the advancement of Margaret Henry not Mary Wickman. Somehow a typing error occurred and Mary's name was incorrectly transposed instead of Margaret Henry. Can the BOD please note the typing error and correct the advancement of Margaret Henry to Senior Llama Halter and Performance Judge, not Mary Wickman. Mary Wickman is a Level Performance Judge.

Addition:

I have been talking with Wally about changes to the the Alpaca Section O, which Wally has that according to the minutes was not approved by the BOD. Part of it (approx. 30 pages) was sent when Debie Shellabarger was Chair, and another portion of Section O, Alpaca Fleece - Shorn fleece Class and Walking Fleece (3pages) was sent when Mary Reed was Chair. The JC have seen and approved these changes as well and they are being taught at clinics.

We also have one more small change which regards both llama and alpaca fleece judges. With the change to the two level judges system, considerable time was spent on the Handbook, but I did want to clarify the Judges Fees. I assume the BOD approved the Judges fees for Halter to be Level Judges \$ 250.00 and Senior Judges \$300.00 when this change was sent in some time back.

The recommendation was also that to be less confusing, the fleece judges(llama and alpaca) receive the same pay with 2 categories as well, rather than have 3 or 4 different levels of fees each based on numbers of fleeces. The llama fleece committee agrees as well.

I do not think all the fleece fee changes were approved by the BOD so I am sending it as well in the hopes this can be inserted in the Handbook and still meet the Handbook deadline as Wally is still asking for clarification.

Part D, Santioned Shows D. Judges Fees, 1. Llama Shows 2 - b, c, Alpaca shows, 24, top of page 25)

The changes are basically as they were before, just eliminating the lesser levels in the old system. Little change was actually done as indicated in the red print, but enough to be seen and approved by the BOD.

Part D: Santioned Shows

D. Judges Fees:

1. Llama Shows

b. Halter/Performance judges should be paid the following fees per day:

Level Judges	\$ 250
Senior Judges	\$ 300 (unchanged from current Handbook)

c. Fleece judges should be paid the following fees per day:

Up to 100 entires	\$ 250
Over 100 entries	\$ 300 (unchanged from current Handbook)

2. Alpaca Shows

b. Halter and Performance judges should be paid the following fees per day:

Level Judges	\$ 300 (unchanged from current Handbook)
Senior Judges	\$ 350 (unchanged from current Handbook)

c. Fleece Judges should be paid the following fees per day.

Up to 100 entries	\$ 250 (unchanged from current Handbook)
Over 100 entries	\$ 300 (unchanged from current Handbook)

I hope this clarifies all, and makes it easier for Wally to continue moving forward.

Discussion: *Bob made a motion to approve Judge's Committee report and recommendations.. Kay seconded. Motion carried unanimously.*

Kay made a motion to approve the uniform pay scale for judges. Julie seconded. Motion carried unanimously.

9. Llama Fiber Committee: *(liaison: Julie)*

Chair: Cindy Ruckman

New Business

1. Our Committee's response to the Letter of Concern from an ALSA member regarding the Llama Fleece Judge Training and Apprentice program, dated 8.13.08. Although the letter addressed many important issues that we are willing to consider, we would like to note that the letter was written by a member with no personal experience within our committee or our Judge Training Program. After discussion with the ALSA Llama Fiber Clinic Instructors and the ALSA Llama Fiber Committee, it is the Committee's position that any and all ALSA members should be afforded the opportunity to become an ALSA Judge upon successful completion of the required criteria as set forth in the ALSA Handbook. Every ALSA member should be respected and appreciated no matter how long they have been involved with llamas, alpacas or the livestock industry. To regulate or make an elite class of ALSA Membership with special rights would be contrary to the basic rights of ALSA Membership as outlined in the ALSA Handbook. As always, our Committee will do it's best to keep training materials and Judges current and up-to-date.
2. Our Committee's response to the Letter of Concern from an ALSA member regarding the 2008 Grand National Llama Fleece Show information and website updates dated 8.23.08. Prior to the BOD receiving this letter, Lee Ann King, Grand National Llama Fleece Show Superintendent and Cindy Ruckman, ALSA Llama Fiber Committee Chair had both corresponded via e-mail with the author of the letter to confirm that the show was going to be a part of the ALSA Grand Nationals and that we would forward information as soon as it was available. At this point all information in question is available, accurate and complete. No further action is required.
3. We are currently working with the Judges Committee to schedule an ALSA Llama Fleece Judges Clinic for late 2008/early 2009;

Old Business

1. Regarding "entry limits" for ALSA Llama Fleece Shows, the Llama Fiber Committee does not recommend limiting entries of Llama Fleece Shows. If there is an Entry Limitation because of the show "level", it is recommended that entries be taken first come, first serve until the limit is met. The Llama Fleece Committee supports a decision by Show Management if they choose to enforce an entry deadline. We recommend that the show bill and entry form state any show size limitations and entry deadlines.

2008 Grand National Llama Fleece Show plans are progressing nicely. All information is available on the ALSA website and Sponsorships are being secured.

Discussion: *Fiber Committee's report was accepted as submitted.*

10. Membership Committee: *(liaison: Marilyn)*

Chair: Pam Jensen

No Report

11. Nomination Committee: *(liaison: Bob)*

Chair: Carolyn Myers

No Report

12. Performance Committee (*liaison: Marilyn*)

Chair: Niki Kuklenski

Request approval of Committee members:

Sara Davis- MA Eastern Region csdavis@oakhollowlivestock.com

George Clements- WI Great Lakes Region bananaears@powercom.net

Nelson Leonard- OR Northwestern Region llamabiz@aol.com

Ellen Goldsmith- NV Southwestern Region cvalpacas@juno.com

Patti Morgan- KS Central/Rocky Mountain Region pmmorgan@skyerock.net

Eileen Ditsler- CA Southwestern Region iceyllama@verizon.net

Ron Shinnick- GA Southeastern Region rshinnick@hotmail.com

Discussion: *Marilyn made a motion to approve the Performance Committee members. MaryAlice seconded. Motion carried unanimously.*

Request approval of the following Handbook rule change only for the purpose of clarification. Request is not changing the intent of the original rule.

Part M, Section 4. Handler Rules

C. In Obstacle classes, the handler may choose NOT to negotiate an obstacle him/herself without penalty.

Proposed Change:

Part M, Section 4. Handler Rules

C. In Obstacle classes, the handler may choose NOT to negotiate a jump obstacle without penalty (llama or alpaca only negotiates jump obstacle). All remaining obstacles will be required to be negotiated by the handler in accordance with course design.

Discussion: *After discussion, it was noted that Handler Rule, C, had been previously voted on to read as is currently stated. Kay made a motion to not accept the proposed change to the Handler Rule C. Julie seconded. Motion carried unanimously.*

13. Policy & Planning Committee: (*liaison: MaryAlice*)

Chair:

MaryAlice made a motion to approve Lora Crawford as Chair and to accept Lougene Baird as a member of the committee. Julie seconded. Motion carried by a majority vote.

14. Promotion Committee: (*liaison: Bob*)

Chair:

Discussion: *Committee name is now Promotion & Marketing Committee as previously noted in New Business. Kay made a motion to accept John McDougal as Chair. MaryAlice seconded. Motion carried unanimously. Chair will be asked to redefine the description, purpose and duties of this committee in the Handbook if necessary.*

15. Protest Committee: (*liaison: Mary Beth*)

Chair: Ken Austin

No Report

16. Publications Committee: (*liaison: Mary Beth*)

Chair:

No Report

17. Regional Committee: (*liaison: Kay*)

Chair: Glen Pfefferkorn

1. All regional information and entry forms are posted on the ALSA website. Including information from the new superintendent in the Great Lakes Region.
2. Bids have been requested from our insurance company for regional show coverage. Our present company has not provided particularly exemplary service this past year. We have a second bid in hand for comparison or as a back up.
3. Coordination with the ALSA office has been less than desired in providing packet information and forms for the superintendent packets. As was noted in the August report, the first request was made July 15 and the task is still in progress two weeks before the first regional show.
4. The Regional sample packet provided to the regional committee chair was incomplete.
5. Youth Judging Packet information at last communication was still not available. That is not an error of the office or the Regional chair but evidently a failure of the ALSA directors to coordinate with the committee responsible to finish that task which started last April.
6. All superintendents received their \$500 advance with instructions for how it was to be used and what accounting must be made.
7. The premium checks presumably were mailed from the office this past week so they will be in the hands of the superintendents soon. The regional chair provided a memo on how the premiums were to be used and the accounting that must be made.

Discussion: *Kay will ask Committee Chair for details of insurance and fees obtained for 2008 shows. A question was also brought up as to how ALSA would receive monies from the ILR for those Regional shows using the ILR Show Module for registration and exhibitors using credit cards for payment. Will ALSA be charged additional service fees?*

18. Show Management Committee: (*liaison: MaryAlice*)

Chair: Bill Schultz

Committee Members: Jan Gordon, Barb Parsons, Ken Forester, Karen Harris and Lisa Swain.

Discussion: *Kay motioned to approve committee members. Marilyn seconded. Motion carried unanimously.*

19. Website Committee: (*liaison: Marilyn*)

Chair:

No Report

20. Youth Committee: (*liaison: Julie*)

Chair: Barb Harris

No Report

MEMBER'S LETTERS TO THE BOD:

1. Letter of Request from youth regarding distributing handouts at Nationals for Wild Bill Fogle Memorial Scholarship with the Oregon Community Foundation.

Discussion: *The National Committee Chair will be contacted to see where youth can be offered a space for handouts for scholarship.*

2. Letter from member regarding use of ALSA show results to publications:

Discussion: *Show results are permitted **and** encouraged to be submitted for publication in any newsletters, magazines, journals, and newspapers.*

3. Letter of 8-25-08 from member regarding reasoning for BOD decision regarding the ILR Show Module.

Discussion: *Details of discussion were printed in the minutes of the August 26 BOD meeting. A vote has now been taken to proceed with the Database/Show Management Project for the ALSA organization.*

4. Letter of 8-24-08 from member regarding suggestions for Fiber Show promotions.

Discussion: *Fiber Committee has responded to this letter in their Fiber Committee Report.*

5. Letter of 8-13-08 from member regarding Judges and Experience.

Discussion: *This letter had a response from the Fiber Committee in the Sept. monthly report.*

6. Letter of 8-28-08 from member regarding use of ILR Show Program.

Discussion: *BOD thanks member for their comments. President will address.*

6. Letter of August 11, 2008 from member questioning Mandatory Requirement of ILR and CCLR Certificates for ALSA shows.

Discussion: *President will respond to member's questions and concerns.*

8. Letter of August 26, 2008 from Member regarding ALSA's own Show Management Program.

Discussion: *Member will be contacted by BOD member.*

MEETING ADJOURNED:

Kay made a motion to adjourn the meeting.

Bob seconded.

Meeting adjourned at 2:39 a.m. EDT.

Minutes Approved: September 18, 2008

Marilyn Nenni

Secretary