

ALSA Board of Directors Minutes September 9, 2020

Call to order: 7:06 p.m. CDT

Roll call:

Board Members: Cathie Kindler, President
Lauren Wright, Vice-President
Ron Baird, Secretary
Carol Rutledge
Deb Yeagle
Others: Vern Wright, Treasurer
Linda Kendall, Office Manager

I. Office Report:

Linda reported a few members took advantage of the opportunity to pay their 2021 dues in advance. As of the meeting date, memorial donations in the name of Allen Davis totaled \$355 and would be added to the Youth Scholarship Fund.

Linda pointed out the Handbook needs to reflect the change regarding animal fees and numbers. She will contact Adryce of the Handbook Committee to get the change into the Handbook. In this regard, Linda will work to clarify the language on the website relative to registering an animal with ALSA.

Karl and she are continuing to work on the website problems. One addition being made in this regard will allow members to look up an animal by name or number only and see its awards earned show by show.

During the pandemic, Linda suggested office hours be curtailed to save expenses. The suggested hours will be Tuesday through Thursday 8:00 a.m. to 12:00 p.m.

Motion: Pay the office expenses of \$643 for August, 2020. Motion by Ron. Seconded by Carol. Motion Unanimously passed.

II. Treasurer's Report:

Vern reported on the monthly and year-to-date financial results for ALSA. Through August 2020, we are containing expenses, particularly important in view of the fact there are very few shows during the pandemic. A slight profit for the year thus far was reported.

See the financials in Appendix A attached hereto.

III. Committee Reports:

Alpaca - Chair: Vicky Donley, Liaison: Deb
No report submitted.

By-laws and Standing Rules – Chair: Lougene Baird, Liaison: Carol

This committee has not been informed of any Bylaw changes or suggestions brought before it.

Respectfully,

Lougene Baird, Chair
Cc: Committee

Elections - Chair: Lougene Baird, Liaison: Cathie

If the number of qualified candidates who have agreed to place their name on the ballot are equal to the number of open Director seats.....these candidates will be deemed elected.

Two ALSA Members-in-Good Standing volunteered to declare themselves as candidates in the 2020 General Election. There were two open seats. Congratulations to Ulin Andrews, Log Cabin Llamas, Oakland, IL, (Great Lakes Region) and Anna Reese, Leslie Lane Llamas, Seguin TX (Central Region).

ALSA Bylaws Article III Section 6. Election (3) state:

The new Directors will begin their three-year term January 1, 2021 and end December 31, 2023.

Thank you, Ulin and Anna, for stepping up to serve on the ALSA Board.

Lougene Baird, Chair
CC Geri Rutledge Committee member

Ethics - Chair: Cheryl Lambert, Liaison: Cathie

There is nothing to report at present.

Respectfully Submitted
Cheryl Lambert, Chair

Finance & Budget - Chair: Vern Wright, Liaison: Ron

Please refer to the Treasurer's report that is presented above and appended hereto.

Fleece - Chair: Judy Glaser, Liaison: Deb

No report submitted.

Grand National - Chair: Sandi Auld, Liaison: Lauren

No report submitted.

Handbook – Chair: Adryce Mathisen, Liaison: Carol

No report submitted.

Adryce Mathisen, Chair

Adryce will be informed of the need to change the Handbook language regarding ALSA numbers for animals via an addendum.

Judges' – Chair: Cyndi Ernst, Liaison: Ron

1. I believe we need the silky division to cover the folks who over work their fleeces and those crossbreeding Suri and traditional fleece animals wanting to show.

2. The Judge's Committee does not have anything new to report at this time.

I will be asking the Committee members to submit 6 questions each from

different sections of the Handbook this month so I can start formatting it into the Annual Open Book Test.

Take Care,
Cyndi Ernst, Chair

Ron will inform Cyndi of the Board's wish that the Judges' and Fleece Committees work together to develop the parameters for silky classes and plan to report their progress at the October Board meeting.

Membership - Chair: open, Liaison: **OPEN**

No report submitted.

Performance - Chair: Anna Reese, Liaison: Carol

The Performance Committee will be reviewing possible rule changes in an upcoming meeting, There is no other business from the committee at this time.

Anna Reese, Chair

Protest - Chair: Cheryl Lambert, Liaison: Ron

Nothing to report.

Respectfully Submitted

Cheryl Lambert, Chair

Publications, Promotions, Marketing & Web Site - Chair: Reggie Durch,

Liaison: Deb

No report submitted.

Regional Committee - Chair: Susan Leslie: Deb

No report submitted.

Now, it appears only the Buckeye and Southeast Regions will be holding regional shows this year. The Western Regional appears to have been cancelled due to fires in the vicinity of the proposed show location.

Show Management, Policy & Planning –Chair: Kathy Devaul, Liaison: Lauren

No report submitted.

Youth Committee - Chair: Robin Sturgeon – Liaison: Carol

No report submitted.

IV. Old Business:

A. Creation of a silky division in halter classes.

The Judges' and Fleece Committees will be asked to develop the parameters for this division, reporting progress at the October Board meeting.

B. Discussion regarding a liaison for the Membership Committee and securing a Chair for that committee.

This discussion will be tabled until the two new Board members join the Board in January.

C. Submission of members' names, by Board members, for the 2020 President's Award.

Cathie stated she had received recommendations from two Board members and would like the remainder of the Board to submit names for the award.

V. New Business:

A. Develop a 2021 business plan. Special considerations in this should be given to continued operation under pandemic conditions and vigorous solicitation of new members.

Discussed was the idea of getting input from committees for the 2021 business plan, perhaps generating new concepts and approaches to shows. Lauren and Carol will spearhead this effort.

B. Such other business as may come before the Board.

What to do about a 2020 Annual Meeting was explored at length. One suggestion was to hold a Zoom meeting so that members could attend in virtual person. To maintain continuity during such a meeting, a moderator would be required to turn on and off microphones in an orderly fashion. Another thought was to determine if, considering the pandemic, Wisconsin (where ALSA is incorporated) would waive the requirement of an annual meeting. Ron will follow up on this. If the plan is to proceed with an annual meeting, it will be held the same weekend as Grand National was planned.

The next regular Board meeting will be October 14, 2020 at 7:00 p.m. CDT.

**Motion to Adjourn at 7:50 p.m. CDT. Motion by Deb.
Seconded by Lauren. Motion unanimously approved.**

The ALSA Board of Directors may convene in Executive Session to discuss personnel matters, any items on this agenda or to consult with Legal and/or Accounting Counsel.

**Addendum A
Financial Statements**

Sep 8, 20

ASSETS

Current Assets

Checking/Savings

Chase - Operating 10,200.46

Chase Savings Account 30,004.87

Youth Scholarship Account 2,905.22

Total Checking/Savings 43,110.55

Total Current Assets 43,110.55

TOTAL ASSETS	<u><u>43,110.55</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	-4,150.00
Total Accounts Payable	<u>-4,150.00</u>
Total Current Liabilities	<u>-4,150.00</u>
Total Liabilities	-4,150.00
Equity	
Opening Bal Equity	49,204.42
Retained Earnings	-3,838.58
Net Income	<u>1,894.71</u>
Total Equity	<u>47,260.55</u>
TOTAL LIABILITIES & EQUITY	<u><u>43,110.55</u></u>

	<u>Jan - Aug 20</u>
Income	
a MEMBERSHIP REVENUE	
2020 Adult Membership	5,013.43
2020 Youth Membership	2,496.54
2021 Adult Membership	69.60
2021 Youth Member	<u>34.64</u>
Total a MEMBERSHIP REVENUE	7,614.21
ALSA SHOW FEES	
Animal Number Transfer	14.10
Animal Recording Numbers	193.00
Sanctioning Fee	1,598.10
Show Entry Fee	<u>4,831.00</u>
Total ALSA SHOW FEES	6,636.20
BANKING FEES;NSF Payment	241.00
GRAND NATIONAL	
a Sponsorships	<u>250.00</u>
Total GRAND NATIONAL	250.00

Income	
Interest Income	1.36
Total Income	1.36
JUDGE REVENUE	
2020 Judges Dues	789.60
Total JUDGE REVENUE	789.60
z OTHER INCOME	
Scholarship Income	200.00
Website Income	60.00
z OTHER INCOME - Other	470.00
Total z OTHER INCOME	730.00
Total Income	16,262.37
Gross Profit	16,262.37
Expense	
a GRAND NATIONAL E	
Facility	500.00
Refunds	-40.00
Ribbons / Awards	491.71
Total a GRAND NATIONAL E	951.71
ALSA SHOWS	
refund	124.13
Total ALSA SHOWS	124.13
B.O.D. EXPENSES	
BOD Conference Calls	265.43
Total B.O.D. EXPENSES	265.43
Corporation Renewal	476.00
ELECTION COMMITTEE	
Electronic Election	334.00
Total ELECTION COMMITTEE	334.00
EXECUTIVE OFFICE - NEW	
ALSA P.O. BOX	102.00
Computer Backup	69.95
Constant Contact Eblast Expense	432.00
Executive Office Travel Expense	15.00
Office Labor Cost	6,412.25
Office Supplies	281.49
Telephone	
ALSA Phone/iPad	952.88
Total Telephone	952.88
Total EXECUTIVE OFFICE - NEW	8,265.57
Insurance	
Board of Directors	485.00
Show/Event Liability	1,240.82

Total Insurance	1,725.82
Legal-Prof Fees	
Legal-Prof Fees; TAX PREP	750.00
Legal-Prof Fees - Other	<u>475.00</u>
Total Legal-Prof Fees	1,225.00
YOUTH COMMITTEE	
Scholarship	<u>1,000.00</u>
Total YOUTH COMMITTEE	<u>1,000.00</u>
Total Expense	<u>14,367.66</u>
Net Income	<u><u>1,894.71</u></u>

