

ALSA Monthly BOD Meeting February 14, 2017

Call to order: 7:03 p.m.

Next Board Meeting: Tuesday, March 14, 2017, 7:00 p.m. Central Standard Time
(All times posted are Central Standard Time, if not noted)

Roll call:

President: Jim Doyle
V. President: Paul Schwartz
Secretary: Cheryl Juntilla
Board Members: Debbie Andrews
Bill Feick

Non Board Members also present:

Treasurer Patti Wattigney (Left the call at 7:50 p.m.)
Office Manager Robin Turell

Treasurer's Report for the Month of January 2017

- 1) All bank accounts have been reconciled
- 2) Appropriate Form 1099s have been mailed and Form 1096 has been timely filed
- 3) Corporate Renewals for Wisconsin and Texas have been timely filed
- 4) Copy of Form 990 has been provided to all Board members for review

Current Assets

Checking Accounts	\$ 16,743
Investment Account	50,040
Cash Memorials	<u>5,596</u>

Total Current Assets \$ 72,379

Other Current Assets

2017 Facility Deposit	500
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Total Current Assets \$ 72,879

Liabilities 0

Total Liabilities 0

Equity \$ 72,879

Total Liabilities and Equity \$ 72,879

Cash Balance on Hand December 2016 \$ 74,201

Receipts

Membership Revenue	\$ 2,775
Show Fee Revenue	1,489
Regional Income	0

Judges Fees	600	
Other Revenue	<u>64</u>	
Total Receipts		\$ 4,928
Disbursements		
Bank/Credit Card Fees	394	
Other Expenses	10	
Grand National	228	
Office Contract/Expenses	4,174	
Regional Expenses	1,547	
BOD expenses	26	
Website Expenses	<u>371</u>	
Total Disbursements		\$ <u>6,750</u>
Balance on Hand January 31, 2016		\$ <u>72,379</u>

Motion by Paul to accept Treasurer's report, seconded by Bill and unanimously approved.

Motion by Paul to approve Form 990 for filing, seconded by Debbie and unanimously approved. Jim will sign the form and Patti will send to IRS via certified mail.

Office Report: **BOD Meeting Office Report February 14, 2017**

1. Membership

Memberships as of February 6, 2017 are:

- **97 Regular Members** Since the last BOD meeting, this is an increase of 26
Last year at this time there were approximately 154 members
- **42 Youth Members** Since the last BOD meeting, this is an increase of 19
Last year at this time there were approximately 88 youth members
- **113 LIFE Members**
- **50 Judges** – (I am working with Barb Harris on this)
- **Total Membership for 2017 thus far is 256.** Last year at this time it was 354.

2. Shows

- a. The calendar for February – March Shows have been e-blasted out.
- b. As of February 6, 2017 we have 23 shows on the ALSA calendar.
(We had two shows that took place in December of 2016 that will count toward the 2017 GN). At this same time last year we had 25 shows on the calendar. (By adding these two shows that took place after the GN in 2016, it would be 25 shows for the 2017 show year)

3. Printing/Mailing

Robin reported that the Handbooks are ready for mailing and that she had investigated the most economical way to mail them to members. When possible, she will combine the mailing of the Handbook and membership card to reduce postage expense.

Old Business: The Election Committee is working on e-mail blasts regarding the date of record and deadline for petitions to nominate.

Discussion re show sanctioned which did not follow Handbook procedures and how to prevent this from happening again. Robin will send a copy of Part D of the Handbook to all show superintendents and fair offices so they all know what the sanctioning requirements are.

Paul contacted the Fleece Committee about the finished product score sheet that is missing from the website, but the Committee has not contacted Robin with the form to be posted. Paul will follow up with the Chair of the Fleece Committee.

Jim will contact a local branch bank to get the process of updating the signature cards started. Cheryl will send Jim the information she has gathered to date.

New Business: Discussion regarding difference in membership numbers from last year. Robin will compile a list to compare current members to prior year to help determine which have not renewed and send it to Debbie to give to the Chair of the Membership Committee. It was noted that e-mail blasts may not be as effective as they used to be for communicating with the membership as people rely more on social media and that younger members may be able to provide suggestions on how to better communicate with the membership.

Correspondence from Members: Paul received e-mails from a couple of members who said they had paid their dues and not received an acknowledgment or membership card. Robin will follow up with those members.

Committee Reports

- 1) Alpaca Committee - Chair: Mary Reed - Liaison: Bill – No report
- 2) Election and Nominations Committee - Chair: Lougene Baird - Liaison: Paul – No report
- 3) Ethics Committee - Chair: Cheryl Lambert – Liaison: Cheryl – No report
- 4) Finance & Budget Committee - Chair: Patti Wattigney – Liaison: Debbie – See Treasurer's report
- 5) Fleece Committee - Chair: Cindy Ruckman – Liaison: Paul – No report
- 6) Grand National Committee - Chair: Glenna Overmiller – Liaison: Cheryl – no report – Geri found mistakes in the revised bid from Hodges and is working to get it corrected. There has been some delay due to bad weather which prevented some Hodges employees from getting to work. However, we will get the 10% winter discount because the original order was submitted in November.
- 7) Handbook Committee – Co-Chairs: Marcie Saska-Agnew and Adryce Mathiesen – Liaison: Bill – no report
- 8) Judge's Committee - Chair: Barb Harris – Liaison: Paul

ALSA Judge's Committee
February 2016 report

The committee has received annual reports from almost all of the judges and apprentices. We will have them reviewed and recommendations for approval shortly.

We should have a list of judges for Regionals/Nationals by the end of February.

The committee has reached out to ranches who have expressed interest in hosting clinics so that we can begin setting up clinics. At this time the llama halter apprentices who are ready for a clinic have expressed interest in requesting a waiver of their final clinic. Once we have all the required paperwork we will make our recommendations to the board regarding these apprentices.

With that being said, we believe that the need for clinics falls into the realm of Beginning Judging/Show clinics. This format of a combined clinic allows ALSA to reach many of the new exhibitors who would like to hone their skills, as well as our Youth Judges and others desiring to become judges.

We have had interest from ranches to host llama clinics in Colorado, Texas, Wisconsin and Missouri. There has also been a request to host a fleece clinic (llama/alpaca) in California.

A former ALSA judge, Lowell Frederick, has begun the process to once again be an ALSA certified judge. Lowell was an ALSA judge many years ago and life issues forced him to take a retirement. Based on the information that we have received, the committee would like to recommend, that upon payment of Lowell's judge's dues he do at least one apprenticeship with a judge that is approved by the committee. Upon review of that apprenticeship the committee may then make the recommendation for approval as a judge or if needed additional apprenticeships.

Motion by Cheryl to approve Judges Committee's recommendation that Mr. Frederick complete an apprenticeship, seconded by Debbie and unanimously approved.

Again the committee would like to find a way to work with the board on the requirement that judges must attend the Judges meeting at Nationals once every five years. As some of you know I am a travel agent. I have priced out the costs for a judge who lives on either coast to attend this one to one and a half hour meeting. Wichita KS is not considered a primary airport and so even though several major carriers fly into Wichita they have limited flights and times. This makes those flights expensive. On average a flight from either coast will run \$400 to \$600 roundtrip. Add to that at least one night in a hotel, if not two based on flight arrival times, car rental, and meals and a judge is looking at anywhere from \$600 to over a \$1000 dollars to attend this meeting. That is not factoring in time off from work and possible lost wages. If we could move into the 21st century and utilize technology such as Skype, Go-to Meeting or Facetime to bring these judges to this meeting we may actually find more attendance on a yearly basis rather than once every five years. This, coupled with our conference calls, would allow our judges to share more without incurring outrageous costs for a ninety minute meeting.

Respectfully submitted,
ALSA Judge's Committee
Barb Harris - chair
Maryan Baker
Margaret Henry
Patti Morgan
Mary Reed
Deb Yeagle

Paul will contact the Chair of the Judges Committee and request that it submit a specific written proposal regarding alternative means for judges to attend an annual meeting for the Board's consideration. It was noted that the cost for attending the Grand National is even more for

volunteers and exhibitors and that it is not unreasonable to expect judges to show up in some capacity once in five years.

ALSA Judge's Committee
Addendum to February 2016 Report

On Tuesday evening, the 7th of February the committee received a request from Lauren Wright to waive her final judging clinic.

The committee reviewed her beginning clinic and all of her apprenticeship reports. After reviewing not only her work as an apprentice but also her experience as both an exhibitor and a former youth member, who participated in youth judging, we are in agreement to recommend to the board that Lauren Wright be excused from having to take her final llama judging clinic.

We would ask that the board approve Lauren Wright as an ALSA Llama Halter and Performance judge.

Respectfully submitted,
ALSA Judge's Committee
Barb Harris – Chair
Maryan Baker
Margaret Henry
Patti Morgan
Mary Reed
Deb Yeagle

Motion by Paul to waive the final clinic requirement for the other two apprentices who are eligible, and to immediately notify the Board once all paperwork is complete, seconded by Cheryl.

Objection by Bill that each apprentice needs to submit an individual written request for the waiver.

Motion by Bill to approve Lauren Wright as a Llama Halter and Performance judge, seconded by Debbie and unanimously approved.

Paul will ask the Chair of the Judges Committee to follow up on other apprentices, including alpaca and fleece apprentices who have been unable to complete their apprenticeships due to lack of clinics and shows.

- 9) Membership Committee - Chair: Lauren Wright – Liaison: Debbie – No report
- 10) Performance Committee - Chair: Anna Reese – Liaison: Debbie – No report
- 11) Protest Committee - Chair: Cheryl Lambert – Liaison: Bill – No report
- 12) Publications, Promotions, Marketing and Web Site Committee - Chair: Ruby Herron – Liaison: Paul – No report
- 13) Regional Committee - Chair: Open – Liaison: Cheryl –

1. Request approval of Cheryl Lambert and Kathy Devaul as co-superintendents for the Southeastern Regional Championship show to be held in conjunction with Georgia National Fair on October 13 – 15, 2017. A judge has been contacted but cannot be approved until the Judges Committee provides the list of eligible judges and the Grand National Committee has had the opportunity to select judges.

Motion by Paul to approve the Southeastern Regional Championship show and co-superintendents, seconded by Bill and unanimously approved.

2. Discussion re two proposals received for the Rocky Mountain Regional Championship.

It was agreed that the exhibitors in the Region should be surveyed. Paul and Cheryl will work on drafting a survey for the Board to consider at the April meeting.

14) Show Management, Policy & Planning Committee—Chair: Glenna Overmiller – Liaison: Bill – No report

15) Youth Committee - Chair: Cynthia Ernst – Liaison: Bill – No report

Discussion regarding revisions to standard judges contract. Paul will follow up with the Chair of the Judges Committee about this.

E-mail motions

1/17/17 Meeting minutes submitted for approval. No corrections requested. Approved by Paul and Jim.

2/8/17 Motion by Cheryl to approve payment of January office expenses in the amount of \$ 700.49, seconded by Paul. Debbie votes yes.

Jim asked all Board members to review meeting minutes for corrections and respond promptly so they can get posted without waiting for ten days after the meeting.

Motion by Cheryl to adjourn, seconded by Debbie and unanimously approved.

Meeting adjourned at 9:26 p.m.

Submitted February 15, 2017

Cheryl Juntilla, Secretary