

ALSA Monthly BOD Meeting December 12, 2017

Call to order: 7:06 p.m.

Next Board Meeting: Tuesday, January 9, 2018, 7:00 p.m. Central Daylight Time
(All times posted are Central Daylight Time, if not noted)

Roll call:

President: Jim Doyle

V. President: Bill Feick

Secretary:

Treasurer: Cheryl Juntilla

Board Members: Debbie Andrews

Larry Lewellyn

Office Manager Robin Turell (left the meeting at 9:39 p.m.)

Office Report Tuesday, December 12, 2017

1. Memberships

The incentive to renew your 2018 ALSA membership now is when you purchase an ALSA membership before December 15, 2017 you will receive a FREE web link to your website from the ALSA website. This incentive has proven to be successful. As of December 5th, we currently have 40 regular members signed up for 2018. We currently have 13 youth signed up for memberships for 2018. We are getting the judges memberships and dues taken care of. This will be reported in February.

2. Shows

All shows have been finished for 2017. (the final show was the Winter Classic held December 9th, 2017) There are currently 11 shows on the ALSA calendar for 2018. There will be some email blasts going out to remind all superintendents to get their shows on the calendar now for 2018.

3. ALSA Database Discussion - Robin had a productive meeting with Mr. Bice in November. She has not spoken to him since but hopes to hear from him after the holidays.

4. Goals of Office for December 2017:

The primary goal of the ALSA office is finish posting all remaining shows for 2017.

After posting, the youth top 10 can be figured and posted.

Robin stated that she gets behind in posting shows because show superintendents do not send their results in on time, a lot of results came in during September and she cannot do any posting during the Grand National. There are currently 9 shows from 2017 that still have to be posted. Larry stated that the Board of Directors should start sanctioning show superintendents who do not send in results on time and do not follow the rules.

Cheryl objected that Larry's criticisms were overly broad and reminded the Board that show superintendents are hardworking unpaid volunteers and some have to take time off from their regular jobs to benefit ALSA.

It was conceded that most show superintendents are conscientious and send results in on time.

Robin stated another problem she has is that some results do not include complete information and she does not have access to the ILR data base to double check registrations.

Motion by Cheryl for ALSA to purchase a basic ILR membership for \$25.00 so Robin will have access to the ILR data base. Seconded by Bill. Debbie votes yes. Larry votes no. Motion passes.

Motion by Cheryl to accept Office Report, seconded by Debbie and unanimously approved.

Treasurer's Report for the Month of November 2017

- 1) Bank accounts have been reconciled
- 2) Estimates for cost of preparing tax returns are being requested from CPAs
- 3) All but one of the W-9 forms have been returned. Robin was asked to return hers by December 31.

Current Assets

Checking Account	\$	6,194
Investment Account		44,500
Youth Scholarship Account		<u>5,654</u>

Total Bank Accounts \$ 56,348

Other Current Assets

2018 Facility Deposit		500
-----------------------	--	-----

Total Current Assets \$ 56,848

Liabilities 0

Total Liabilities 0

Equity \$ 56,848

Total Liabilities and Equity \$ 61,698

Cash Balance on Hand October 31 \$ 56,162

Receipts

Membership Revenue	\$	2,025
Show Fee Revenue	\$	1,510
Judges' Clinic Fees	\$	1,500
Grand National	\$	10,817
Regional Income	\$	3,950
Youth Scholarship Income	\$	<u>1,246</u>

Total Receipts	\$	21,048
Disbursements		
Bank/Credit Card Fees	\$	145
Office Contract/Expenses	\$	8,393
BOD Expenses	\$	160
Grand National Expense	\$	7,692
Judges Clinic Expense	\$	1,556
Judges Committee Postage		18
Regional Expenses	<u>\$</u>	<u>2,898</u>
Total Disbursements	<u>\$</u>	<u>20,862</u>
Balance on Hand November 31, 2017	<u>\$</u>	<u>56,348</u>

Motion by Bill to accept Treasurer's report, seconded by Debbie. Larry votes yes. Cheryl abstains.

Old Business

Discussion about proposed Bylaw amendment regarding definition of member. The Handbook Committee had a concern that the language previously drafted could be considered discriminatory. The reason for trying to revise the language is that it is confusing when posting results if two exhibitors are listed on one ranch membership but only one of the people is the registered owner of an animal. Cheryl asked for a list of the memberships in question so we can see how widespread the problem is and also expressed a concern about invasion of privacy. Further discussion tabled for a later date.

New Business:

Correspondence from Members: Letter from member re marketing idea

To: Board of Directors

Re: Ideas for more public interaction/knowledge about llamas

Since attending the last judges meeting at the 2017 Nationals and listening to the ideas for more participation, I would like to add one.

AOA has always done a yearly alpaca farm days. I believe it's the last weekend in Sept.

Is there any reason why ALSA can not do the same? Say the last weekend in June? Local farms can advertise in their local small papers, place information in feed stores about coming to the farms to visit, etc. Facebook announcements...

If there was a National Llama Ranch Day, that would help ALSA and help the llama farms to come together. Each farm can show what they do best with their llamas, whether it be why they have halter,

fiber and performance champions. Finished goods displayed, etc. We only get out of this industry what we put into it. If we do not find our passion, we will just fade away.

Cheryl was told to draft a letter to the member to thank her for the suggestion and ask her to draft a notice to encourage members to get involved with this promotion.

Committee Reports:

Alpaca Committee - Chair: Mary Reed - Liaison: Larry – Larry stated the proposed Handbook revisions submitted by the Committee do nothing to make it easier for show superintendents to add alpaca classes to ALSA shows. The alpaca sections of the Handbook need to be totally rewritten to more closely conform to the rules for ALSA llama shows. Larry will draft a letter to the Alpaca Committee and send it to the rest of the Board for review before sending it.

Election and Nominations Committee - Chair: Lougene Baird - Liaison: Debbie –

I didn't get a copy of the bylaw change, just the standing rules change.

These are brilliant changes. Those Petitions have been in the way of so many potential candidates. The last sentence below is so true. Do you know how the bylaw change came about that would allow a person to get on the board without an election? It came from the then office manager who campaigned to the BOD for the change because there was no sense in paying for an election if there was no competition, or the number of openings was equal to the number of candidates.

I hope the membership will pass these changes.

So, what is your timing, how do you want to publicize this to the membership? We need to get this done so you folks can complete the 2018 Handbook. Can the BOD announce a Special Election will be held in two weeks, or three. Then I'll follow up with emails with more information.

I will need a BOD certified list of members-in-good standing. Do you want snail mail or electronic voting? 358 ballots as of your last board meeting. Bylaw change requires 2/3 of memberships voting. Not voting memberships. This implies if 12 memberships vote, 8 can change the bylaws.

Keep me posted, Lougene

Debbie will contact Lougene to answer her questions so she can get to work on the special election as soon as possible.

Motion by Cheryl to accept Election Committee report, seconded by Larry and unanimously approved.

3) Ethics Committee - Chair: Cheryl Lambert – Liaison: Cheryl – No report

4) Finance & Budget Committee - Chair: Cheryl Juntilla – Liaison: Debbie – See Treasurer's report above.

5) Fleece Committee - Chair: Open – Liaison: Cheryl – Two current members of the committee have been asked to serve as Co-Chairs. One has accepted, the other has not yet replied. Motion by Larry to accept report, seconded by Debbie and unanimously approved.

6) Grand National Committee - Chair: Glenna Overmiller – Liaison: Cheryl – The Expo Center has been reserved for the same weekend next year. It was not available on other dates that were suggested. Cheryl announces that she is resigning as Liaison to the Grand National Committee for two reasons. First, as Treasurer she is already a member of the Committee. Secondly, her term on the Board will expire at the end of June so the liaison should be someone who will still be on the Board when the show takes place.

Motion by Bill to table selection of Liaison to the Grand National Committee until January meeting, seconded by Cheryl and unanimously approved.

7) Handbook Committee –Chair: Adryce Mathiesen – Liaison: Bill – Proposed revisions to Handbook Parts B, J, K, M and S, a table of Performance Course Requirements and a table summarizing the requirements of the ALSA Award System were reviewed and discussed. It was noted that Handbook revisions made this year had cost more than \$2,000 in printing and mailing expenses. It was also noted that most of the revisions being proposed now were minor changes in wording and were not substantive enough to justify incurring so much expense.

It was agreed that no Handbook revisions would be approved this year, with the exception of the Performance Course and Award System Tables. The proposed increase of the number of points required for a Non-Breeder Halter Recognition of Merit was specifically discussed. It was noted that there are only three classes in a Non-Breeder division, as opposed to four classes in other halter divisions. It would also be unfair to anyone whose animal was just a few points away from the required number currently required.

Motion by Cheryl to approve the Table of Performance Course Requirements for posting on the website. Seconded by Bill. Debbie votes yes. Larry votes no.

Motion by Cheryl that the proposal to increase the number of points for a Non-Breeder Halter ROM not be approved, but that the remainder of the ALSA Awards table be approved for posting on the ALSA website. Seconded by Larry. Unanimously approved.

8) Judge's Committee - Chair: Barb Harris – Liaison: Larry

ALSA Judge's Committee Report
November 2017

On October 26, 2017, ALSA judges meet at the Grand Nationals Judge's Meeting either in person or through the webinar link via Go-To-Meeting. There were 42 judges present at this meeting. In the 18 years that the committee chair, Barbara Harris, has been attending the meeting this was the largest turnout. Of the attendees, 11 were present in person and the remaining 31 were through the webinar. Counting our newest apprentices there are 50 ALSA judges and apprentices total. This means that 84% of the judges and apprentices attended.

Several items were discussed, but the one that drew the most discussion was the wish by the majority of the judges present to discontinue the requirement to attend the judges meetings at the Grand National. The consensus was to utilize the conference calls that have been used successfully in the past to cover

handbook changes, issues that have come before the Judge's Committee or that judges have encountered.

At this time the ALSA Judge's Committee, as representatives of the ALSA judges and apprentices, wishes to remove the once every 5 year requirement to attend the annual Judge's Meeting held at the Grand Nationals.

Respectfully,
ALSA Judge's Committee
Barb Harris – Chair
Maryan Baker
Margaret Henry
Patti Morgan
Mary Reed
Deb Yeagle

Discussion about Judges Committee's November report included clarification that judges who attended the 2017 meeting do not have to attend another until 2022.

Motion by Bill to not approve removal of the requirement that judges attend a meeting at the Grand National at least once every five years, seconded by Cheryl. Larry and Debbie vote no.

Cheryl called for discussion. It was noted that this requirement was put into the Handbook by the Judges Committee and that all other continuing education requirements for judges have been removed.

Roll call vote: Bill votes yes, Cheryl votes yes, Larry votes no and Debbie votes no. Jim votes yes to break the tie.

Larry asks for and is given permission to inform the Judges Committee of this decision. Cheryl requests that he also ask them to come up with some substantive alternative to the once in five year requirement.

ALSA Judge's Committee Report December 2017

The November 2017 llama clinic held at Leslie Lane Llamas was very successful. An additional day was added on Monday the 13th to offer to the attendees a beginning alpaca fleece clinic.

Bill Feick and Deb Yeagle agreed to allow Susan Leslie to attend the alpaca fleece clinic in exchange for the printing and copying dvds to a thumbdrive.

At this time the Judge's Committee would like to make the following recommendations:

Approval as judges

Robert Knuckles – approval as a llama halter judge and add alpaca fleece to his fleece certification. Rob still has one apprenticeship left and based on his clinic score we would like to ask that it be waived.

Steve Auld – approval as a llama halter, performance and youth apprentice.

Maureen Macedo – approval as a llama halter, performance and youth and an alpaca fleece apprentice.

Linda Tinsler – approval as a llama halter, performance and youth and an alpaca fleece apprentice.

Reggi Durch - approval as a llama halter, performance and youth and an alpaca fleece apprentice.

Susan Leslie – approval as an alpaca fleece apprentice.

Bill Feick has successfully completed his first instructor apprenticeship. He also attended the alpaca fleece clinic and is approved as an alpaca fleece apprentice.

All of the above once approved by the ALSA board will actually become apprentices once their apprentice paper work and dues are received by the ALSA office. At that time the ALSA office may also list them on the ALSA website in their appropriate division(s).

The ALSA Judge's Committee would like to thank Susan Leslie for hosting the ALSA judging clinic in November. Hosting a clinic is not an easy task but if ALSA is to maintain qualified judges the clinics are a needed part of their training. So once again we would like to extend a big thank you to Jeff & Sally Rucker for the August clinic and Susan Leslie for the November clinic.

Respectfully submitted,
ALSA Judge's Committee
Barb Harris – chair
Maryan Baker
Margaret Henry
Patti Morgan
Mary Reed
Deb Yeagle

Larry stated that he wants to make a point of order. His point of order is that the Judges Committee's recommendation to waive Rob Knuckles' final apprenticeship is a violation of Handbook Part S, Section 2, paragraph 11.

Bill stated that he had done a mentorship with Rob and strongly recommends he be certified. Rob had assisted at a show in Texas last year but the Judges Committee would not accept it as an apprenticeship because he had been paid as the Fleece Judge for that show.

Jim requests that each of the Judges Committee's recommendations be voted on individually.

Approval of Bill Feick as an apprentice instructor and alpaca fleece apprentice – Cheryl votes yes, Debbie votes yes, Larry votes yes. Bill abstains.

Approval of Susan Leslie as an alpaca fleece apprentice – unanimously approved.

Approval of Reggie Durch as a llama halter, performance and youth apprentice and alpaca fleece apprentice – unanimously approved.

Approval of Linda Tinsler as a llama halter, performance and youth apprentice and alpaca fleece apprentice – unanimously approved.

Approval of Maureen Macedo as a llama halter, performance and youth apprentice and alpaca fleece apprentice – unanimously approved.

Approval of Steve Auld as a llama halter, performance and youth apprentice – unanimously approved.

Approval of Robert Knuckles as a llama halter and alpaca fleece judge – Larry restates his point of order and requests a roll call vote. Cheryl votes yes, Bill votes yes, Debbie votes yes. Larry votes no.

Motion by Bill to approve the remainder of the Judges Committee's report, seconded by Debbie and unanimously approved.

Cheryl is instructed to send thank you notes of Susan Leslie and Jeff and Sally Rucker for hosting the clinics this year. It was also noted that the instructors, Barb Harris and Deb Yeagle, should also be thanked for donating much of their expenses for the clinics to keep the cost down.

Larry stated that clinics that do not make money should be cancelled. It was noted that attendance at clinics is down because judges are no longer required to be recertified or attend clinics.

- 9) Membership Committee - Chair: Lauren Wright – Liaison: Debbie – No report
- 10) Performance Committee - Chair: Anna Reese – Liaison: Larry – No report
- 11) Protest Committee - Chair: Cheryl Lambert – Liaison: Bill – No report
- 12) Publications, Promotions, Marketing and Web Site Committee - Chair: Ruby Herron – Liaison: Larry – No report
- 13) Regional Committee - Chair: Open – Liaison: Cheryl – Cheryl announced that she is resigning as liaison to the Regional Committee. Bill makes a motion to table selection of her replacement until the January meeting, seconded by Debbie and unanimously approved.

Larry stated that we should get rid of the Regional shows that are losing money. Cheryl reported that she is waiting on confirmation of some Buckeye Regional expenses but it appears the only Regional show that lost money this year was the Central Regional and that was due to low attendance.

- 14) Show Management, Policy & Planning Committee–Chair: Kathy Devaul - Liaison: Bill – No report.
- 15) Youth Committee - Chair: Hunter Williams – Liaison: Bill – No report.

Motion by Larry to go into executive session at 9:39 p.m. to discuss contract issue. Robin leaves the meeting.

Motion by Larry to exit executive session at 10:15 p.m., seconded by Debbie and unanimously approved.

Motion by Larry to adjourn, seconded by Debbie and unanimously approved.
Meeting adjourned at 10:16 p.m.

E-mail motions

- | | |
|----------|---|
| 11/10/17 | Minutes of October 28, 2017 Board meeting submitted for corrections. No corrections received. |
| 11/10/17 | Minutes of October 28, 2017 Annual Membership meeting submitted for corrections. Corrections requested by Robin were made. No other corrections received. |

11/15/17 Minutes of November 14, 2017 Board meeting submitted for corrections. Correction requested by Bill was made. Bill and Debbie approve corrected minutes.

Motion by Larry to approve the above minutes, seconded by Debbie and unanimously approved.

12/10/17 Motion by Larry to approve reimbursement to Robin of Grand National hotel and travel expenses. Seconded by Debbie and unanimously approved.

Submitted December 17, 2017

Cheryl Juntilla, Acting Secretary